

**FORM NL-40 - BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS****UNITED INDIA INSURANCE COMPANY LIMITED****BUSINESS ACQUISITION FROM DIFFERENT CHANNELS -QUARTER 4 2018-19**

Rs in Lacs

Sl.No.	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	4067889	229978	2941364	237102	14559707	814116	14901560	811494
2	Corporate Agents-Banks	282457	11986	209860	12430	950064	51136	1085162	51736
3	Corporate Agents -Others	12470	1806	23445	2278	44553	6606	81050	8750
4	Brokers	182622	84169	221851	92179	747866	265995	1204518	399370
5	Micro Agents	74	5	162	13	454	16	626	31
6	Direct Business	217569	90682	257277	132561	844123	370539	1269575	394137
	<b>Total (A)</b>	<b>4763081</b>	<b>418625</b>	<b>3653959</b>	<b>476563</b>	<b>17146767</b>	<b>1508408</b>	<b>18542491</b>	<b>1665518</b>
1	Referral (B)	0	0	0	0	0	0	0	0
	Others	45620	85365	83146	62149	263731	133638	296269	77476
	<b>Grand Total</b>	<b>4808701</b>	<b>503991</b>	<b>3737105</b>	<b>538712</b>	<b>17410498</b>	<b>1642046</b>	<b>18838760</b>	<b>1742994</b>

Note:

1. Premium means amount of premium received from business acquired by the source

2. No of Policies stand for no. of policies sold